

Social Psychology (PYC 3701)
Feedback on previous examination papers (2011 – 2014)

PYC 3701 - May/June 2011 – Previous examination paper	
Question	Correct answers and explanations
1	Option 3 is the most correct (pg 44 PB). Schemas represent our stored information about certain tasks or activities, e.g. the normal routine in an elevator situation.
2	Option 1 is the most correct (pg 44-6 PB). Self-fulfilling prophecies demonstrate our firmly held preponderances/beliefs about certain things actually actualizing, i.e. believe you will pass, chances are that you will.
3	Option 2 is the most correct (pg 38 PB). Perseverance effect – “The tendency for beliefs and schemas to remain unchanged even in the face of contradictory information.”
4	Option 2 is the most correct (pg 37 PB).
5	Option 3 is the most correct (pg 38 PB).
6	Option 1 is the most correct (pg 40 PB).
7	Option 3 is the most correct (pg 48 PB).
8	Option 4 is the most correct (pg 55 PB). The other statements contain partially true statements, but the last option is more accurate. Figure 2-12
9	Option 4 is the most correct (pg 6 PB (SA)). Read more about the two processes involved in thought suppression in the prescribed book and make sure you can apply both to practical examples.
10	Option 4 is the most correct (pg 60-1 PB).
11	Option 4 is the most correct (pg 60-1 PB). Mood congruence effects – “The fact that we are more likely to store or remember positive information when in a positive mood and negative information when in a negative mood.” Mood dependent memory – “The fact that what we remember while in a given mood may be determined, in part, by what we learned when previously in that mood.”
12	Option 2 is the most correct (pg 77 PB). Read more on the characteristics/signs when somebody is lying.
13	Option 4 is the most correct (pg 81 PB).
14	Option 4 is the most correct (pg 81 PB).
15	Option 1 is the most correct (pg 94 PB). Option 3 is an overgeneralization and has nothing to do with central traits.
16	Option 4 is the most correct (pg 86 PB).
17	Option 4 is the most correct (pg 86 PB). Due to their consideration of the situation, they will not attribute external behavior to internal dispositions.
18	Option 3 is the most correct (pg 93 PB).
19	Option 2 is the most correct (pg 193 PB). Consult the 11 th edition.
20	Option 2 is the most correct (pg 114, 121 PB). These are personal qualities, thus Tshepo will think of himself in terms of intragroup comparisons.
21	Option 2 is the most correct (pg 117 PB). Nouns stir up general concepts (important), adjectives and verbs arouse specific concepts (educated).
22	Option 1 is the most correct (pg 89 PB). Contrast individualistic and collective cultures (pg 86).
23	Option 3 is the most correct (pg 146, 148). Observational learning – “A basic form of learning in which individuals acquire new forms of behavior as a result of observing others.”
24	Option 4 is the most correct (pg 150-1PB). Palesa bases her opinion on the presuppositions she thinks are held by her classmates (unaware that they actually may not actually hold the same views).
25	Option 3 is the most correct (pg 156 PB).
26	Option 3 is the most correct (pg 145, 156, 158, 172 PB).

27	Option 3 is the most correct (pg 20, 160 PB). People respond better to advertisements that do not illicit fear or force them to do something.
28	Option 3 is the most correct (pg 200, 233 PB). Consult 11 th edition.
29	Option 1 is the most correct (pg 200, 233 PB). Consult 11 th edition.
30	Option 2 is the most correct (pg 246 PB). Consult 11 th edition.
31	Option 3 is the most correct (pg 199-201, 208 PB).
32	Option 3 is the most correct (pg 208 PB).
33	Option 2 is the most correct. Consult page 270 in 11 th edition.
34	Option 3 is the most correct (pg 222 PB). Effects of repeated exposure and communication.
35	Option 2 is the most correct (pg 221 PB).
36	Option 3 is the most correct (pg 228 PB). Consult pages 277-9 in 11 th edition.
37	Option 2 is the most correct (pg 222, 230 PB).
38	Option 4 is the most correct (pg 230 PB). Consult page 282 in 11 th edition.
39	Option 3 is the most correct (pg 255, 262 PB).
40	Option 3 is the most correct (pg 262 PB).
41	Option 3 is the most correct (pg 272 PB).
42	Option 3 is the most correct (pg 273-6 PB). Door-in-the-foot technique – “A procedure for gaining compliance in which requesters begin with a large request and then, when this is refused, retreat to a smaller one (the one they actually desired all along).” Low-ball procedure – “A technique for gaining compliance in which an offer or ordeal is changed to make it less attractive to the target person after this person has accepted the offer.” Ingratiation – “When we try to make others like us by conveying that we like them; praising others to flatter them.”
43	Option 2 is the most correct (pg 280 PB).
44	Option 2 is the most correct (pg 283 PB).
45	Option 4 is the most correct (pg 291, 293 PB). Empathy joy hypothesis – The view that helpers respond to the needs of a victim because they want to accomplish something, and doing is rewarding in and of itself. Empathy-altruism hypothesis – The suggestion that some prosocial behaviors are acts motivated by the desire to help someone in need.
46	Option 1 is the most correct (pg 230, 299-300 PB).
47	Option 1 is the most correct (pg 309 PB).
48	Option 3 is the most correct (pg 315 PB). Consult page 406 in 11 th edition.
49	Option 4 is the most correct. Consult page 400 in 11 th edition.
50	Option 3 is the most correct. Consult page 406 in 11 th edition.
51	Option 2 is the most correct (p 325 PB).
52	Option 1 is the most correct (pg 331, 341 PB).
53	Option 4 is the most correct (pg 353 PB). Consult page 446 in 11 th edition.
54	Option 4 is the most correct (pg 341 PB).
55	Option 2 is the most correct (pg 367 PB).
56	Option 2 is the most correct (pg 370 PB).
57	Option 4 is the most correct. Consult page 468 in 11 th edition.
58	Option 3 is the most correct (pg 377 PB).
59	Option 4 is the most correct (pg 385 PB).
60	Option 2 is the most correct (pg 381-3 PB).
61	Option 3 is the most correct. Consult page 553 in 11 th edition.
62	Option 2 is the most correct. Consult page 521 in 11 th edition.
63	Option 1 is the most correct.

64	Option 4 is the most correct (pg 20 PB (SA)).
65	Option 2 is the most correct (pg 34 PB (SA)).
66	Option 1 is the most correct (pg 65 PB (SA)).
67	Option 2 is the most correct (pg 61 PB (SA)).
68	Option 2 is the most correct (pg 61 PB (SA)).
69	Option 3 is the most correct (pg 99 PB (SA)).
70	Option 4 is the most correct (pg 110 PB (SA)).

PYC 3701 - October/November 2011 – Previous examination paper	
Question	Correct answers and explanations
1	Option 1 is the most correct (pg 56, 58 PB). Counterfactual thinking – The tendency to imagine other outcomes in a situation than the ones that actually occurred ('What might have been').
2	Option 2 is the most correct. Consult page 57 in 11 th edition.
3	Option 4 is the most correct (pg 44 PB).
4	Option 4 is the most correct (pg 37, 48 PB).
5	Option 2 is the most correct (pg 161 PB).
6	Option 3 is the most correct (pg 79 PB).
7	Option 4 is the most correct. Consult page 113 in 11 th edition.
8	Option 2 is the most correct (pg 82 PB).
9	Option 4 is the most correct. Consult page 113 in 11 th edition.
10	Option 2 is the most correct (pg 83 PB).
11	Option 1 is the most correct (pg 78 PB).
12	Option 2 is the most correct (pg 16 PB (SA)). Consult page 181, 193 in 11 th edition.
13	Option 4 is the most correct (pg 128 PB).
14	Option 1 is the most correct (pg 129-30 PB).
15	Option 2 is the most correct (pg 127-8 PB).
16	Option 1 is the most correct (pg 89 PB).
17	Option 4 is the most correct (pg 114, 135 PB).
18	Option 4 is the most correct (pg 160 PB).
19	Option 1 is the most correct (pg 157 PB).
20	Option 3 is the most correct (pg 162-3 PB).
21	Option 4 is the most correct (pg 171 PB).
22	Option 4 is the most correct. Consult page 161 in 11 th edition.
23	Option 2 is the most correct (pg 184).
24	Option 2 is the most correct (pg 184 PB).
25	Option 1 is the most correct. Consult page 236 in 11 th edition.
26	Option 2 is the most correct. Consult page 198 in 11 th edition.
27	Option 2 is the most correct. Consult page 245 in 11 th edition.
28	Option 3 is the most correct. Consult page 223 in 11 th edition.
29	Option 1 is the most correct (pg 237 PB).
30	Option 4 is the most correct (pg 140, 230 PB).
31	Option 3 is the most correct (pg 230 PB). Proportion of similarities.
32	Option 2 is the most correct. Consult page 259-60 in 11 th edition.
33	Option 4 is the most correct (pg 229).
34	Option 3 is the most correct. Consult page 274-5 in 11 th edition.
35	Option 3 is the most correct (pg 232 PB).
36	Option 2 is the most correct (pg 261 PB).
37	Option 1 is the most correct (pg 261-2 PB).
38	Option 3 is the most correct (pg 275 PB).
39	Option 2 is the most correct (pg 255, 261, 275 PB).
40	Option 4 is the most correct. Consult page 353 in 11 th edition.
41	Option 2 is the most correct. Consult page 398 in 11 th edition.
42	Option 3 is the most correct (pg 291 PB).
43	Option 4 is the most correct (pg 291, 301-9 PB).
44	Option 1 is the most correct (pg 310 PB).
45	Option 3 is the most correct (pg 398 PB).

46	Option 3 is the most correct (pg 341 PB).
47	Option 2 is the most correct (pg 325 PB).
48	Option 4 is the most correct (pg 328-9, 333 PB).
49	Option 4 is the most correct. Consult page 446 in 11 th edition.
50	Option 3 is the most correct. Consult page 446 in 11 th edition.
51	Option 2 is the most correct (p 385 PB).
52	Option 2 is the most correct (pg 395 PB).
53	Option 2 is the most correct (pg 377 PB).
54	Option 4 is the most correct (pg 376, 379, 381 PB).
55	Option 4 is the most correct (pg 415 PB).
56	Option 2 is the most correct (pg 424-5 PB).
57	Option 4 is the most correct (pg 414 PB).
58	Option 4 is the most correct. Consult page 547 in 11 th edition.
59	Option 2 is the most correct (pg 547 PB).
60	Option 3 is the most correct. Consult page 530 in 11 th edition.
61	Option 4 is the most correct (pg 392 PB).
62	Option 1 is the most correct. Consult page 552-9 in 11 th edition.
63	Option 4 is the most correct (pg 12 PB (SA)).
64	Option 2 is the most correct (pg 13 PB (SA)).
65	Option 4 is the most correct (pg 33 PB (SA)).
66	Option 2 is the most correct (pg 41 PB (SA)).
67	Option 2 is the most correct (pg 28 PB (SA)).
68	Option 1 is the most correct (pg 47 PB (SA)).
69	Option 3 is the most correct (pg 48 PB (SA)).
70	Option 1 is the most correct (pg 54 PB (SA)).

PYC 3701 - May/June 2012 – Previous examination paper	
Question	Correct answers and explanations
1	Option 3 is the most correct (pg 38 PB).
2	Option 1 is the most correct (pg 40 PB).
3	Option 4 is the most correct (pg 45 PB). Excitation transfer theory.
4	Option 3 is the most correct (pg 44 PB).
5	Option 1 is the most correct (pg 38, 44, 46 PB).
6	Option 3 is the most correct (pg 36-7, 46, 48 PB).
7	Option 2 is the most correct (pg 37, 48 PB).
8	Option 2 is the most correct (pg 38, 44, 46 PB).
9	Option 1 is the most correct (pg 36, 48 PB).
10	Option 4 is the most correct (pg 55-6 PB). Figure 2-12
11	Option 4 is the most correct (pg 60-1 PB).
12	Option 4 is the most correct (pg 60-1 PB).
13	Option 2 is the most correct (pg 77 PB).
14	Option 4 is the most correct (pg 78 PB).
15	Option 1 is the most correct (pg 81-3 PB). Correspondence inference – A theory describing how we use others’ behavior as a basis for inferring their stable dispositions. Consensus – The extent to which other people react to some stimulus or even in the same manner as the person we are considering. Consistency – The extent to which an individual responds to a given stimulus or situation in the same way on different occasions (i.e. across time).
16	Option 4 is the most correct (pg 81 PB).
17	Option 4 is the most correct (pg 81-2, 96 PB).
18	Option 4 is the most correct (pg 86 PB).
19	Option 3 is the most correct (pg 93 PB).
20	Option 1 is the most correct (pg 83, 94 PB).
21	Option 2 is the most correct (pg 114, 121 PB).
22	Option 2 is the most correct (pg 117 PB).
23	Option 1 is the most correct (pg 127 PB).
24	Option 2 is the most correct (pg 141 PB).
25	Option 3 is the most correct (pg 146, 148 PB).
26	Option 4 is the most correct (pg 150-1 PB).
27	Option 3 is the most correct (pg 156 PB).
28	Option 3 is the most correct (pg 145, 156, 158, 172 PB).
29	Option 3 is the most correct (pg 160, 20 PB).
30	Option 3 is the most correct (pg 188-9 PB).
31	Option 4 is the most correct. Consult page 226-7 in 11 th edition.
32	Option 1 is the most correct (pg 200 PB).
33	Option 3 is the most correct (pg 199-201, 208 PB).
34	Option 2 is the most correct. Consult page 246 in 11 th edition.
35	Option 3 is the most correct (pg 208 PB).
36	Option 2 is the most correct. Consult page 270 in 11 th edition.
37	Option 3 is the most correct (pg 222 PB).
38	Option 2 is the most correct (pg 221 PB).
39	Option 3 is the most correct (pg 228 PB). Consult pages 277, 279 in 11 th edition.
40	Option 2 is the most correct (pg 222, 230 PB).
41	Option 4 is the most correct (pg 230 PB). Consult page 282 in 11 th edition.

42	Option 1 is the most correct (pg 232 PB).
43	Option 2 is the most correct (pg 233 PB).
44	Option 3 is the most correct (pg 255, 262 PB).
45	Option 3 is the most correct (pg 272 PB).
46	Option 3 is the most correct (pg 274-6 PB).
47	Option 1 is the most correct (pg 276 PB).
48	Option 2 is the most correct (pg 280 PB).
49	Option 2 is the most correct (pg 283 PB).
50	Option 4 is the most correct (pg 291-3 PB).
51	Option 1 is the most correct (p 291, 297 PB).
52	Option 1 is the most correct (pg 230, 299 PB).
53	Option 3 is the most correct (pg 307 PB).
54	Option 1 is the most correct (pg 309 PB).
55	Option 3 is the most correct (pg 315 PB).
56	Option 2 is the most correct (pg 325 PB).
57	Option 4 is the most correct (pg 326 PB).
58	Option 3 is the most correct (pg 328, 330 PB).
59	Option 1 is the most correct (pg 341 PB).
60	Option 3 is the most correct (pg 347 PB).
61	Option 2 is the most correct (pg 367 PB).
62	Option 3 is the most correct (pg 260 PB).
63	Option 3 is the most correct (pg 370 PB).
64	Option 2 is the most correct (pg 370 PB).
65	Option 3 is the most correct. Consult pages 468 in 11 th edition.
66	Option 3 is the most correct (pg 377 PB).
67	Option 1 is the most correct (pg 377 PB).
68	Option 2 is the most correct (pg 381 PB).
69	Option 2 is the most correct (pg 383 PB).
70	Option 4 is the most correct (pg 385 PB).

PYC 3701 - October/November 2012 – Previous examination paper	
Question	Correct answers and explanations
1	Option 1 is the most correct (pg 44, 60-1 PB). His emotions want him to remember instances when he was depressed (mood congruence effects).
2	Option 2 is the most correct (pg 60-1 PB).
3	Option 3 is the most correct (pg 37 PB).
4	Option 4 is the most correct (pg 57 PB).
5	Option 4 is the most correct (pg 194 PB). Her views about that group will not necessarily change.
6	Option 2 is the most correct (pg 94 PB).
7	Option 4 is the most correct (pg 78 PB).
8	Option 4 is the most correct (pg 86 PB).
9	Option 3 is the most correct (pg 91 PB).
10	Option 4 is the most correct (pg 94, 96 PB).
11	Option 4 is the most correct. Consult page 112 in 11 th edition.
12	Option 2 is the most correct. Consult page 113 in 11 th edition.
13	Option 4 is the most correct. Consult page 174 in 11 th edition.
14	Option 2 is the most correct (pg 117 PB).
15	Option 4 is the most correct (pg 127-9 PB).
16	Option 3 is the most correct (pg 312 PB).
17	Option 4 is the most correct (pg 128 PB).
18	Option 1 is the most correct. Consult page 148 in 11 th edition.
19	Option 4 is the most correct (pg 152 PB).
20	Option 4 is the most correct (pg 153 PB).
21	Option 1 is the most correct (pg 141 PB).
22	Option 3 is the most correct (pg 153 PB).
23	Option 3 is the most correct (pg 168).
24	Option 1 is the most correct (pg 156 PB).
25	Option 4 is the most correct (pg 213, 295).
26	Option 4 is the most correct (pg 184 PB).
27	Option 4 is the most correct (pg 194 PB).
28	Option 3 is the most correct. Consult page 220 in 11 th edition.
29	Option 4 is the most correct. Consult page 226-7 in 11 th edition.
30	Option 4 is the most correct. Consult page 564 in 11 th edition.
31	Option 2 is the most correct. Consult page 274 in 11 th edition.
32	Option 3 is the most correct (pg 222 PB).
33	Option 3 is the most correct (pg 222 PB).
34	Option 1 is the most correct (pg 274, 276 PB).
35	Option 1 is the most correct (pg 228-30 PB). Proportion of similarities.
36	Option 3 is the most correct (pg 230 PB).
37	Option 4 is the most correct (pg 230 PB).
38	Option 4 is the most correct (pg 285 PB).
39	Option 4 is the most correct (pg 259 PB).
40	Option 3 is the most correct (pg 275 PB).
41	Option 2 is the most correct (pg 261 PB).
42	Option 4 is the most correct (pg 260-1 PB).
43	Option 4 is the most correct (pg 255, 262 PB).
44	Option 2 is the most correct (pg 262 PB).
45	Option 4 is the most correct (pg 272 PB).
46	Option 4 is the most correct (pg 315 PB).
47	Option 1 is the most correct (pg 308 PB).

48	Option 2 is the most correct (pg 291 PB).
49	Option 4 is the most correct (pg 291, 293).
50	Option 4 is the most correct (pg 298-9).
51	Option 4 is the most correct. Consult page 446 in 11 th edition.
52	Option 3 is the most correct (pg 350 PB).
53	Option 1 is the most correct (pg 345-6 PB).
54	Option 4 is the most correct (pg 355 PB).
55	Option 4 is the most correct (pg 342 PB).
56	Option 4 is the most correct (pg 323 PB).
57	Option 3 is the most correct (pg 353 PB/ 110 (SA)).
58	Option 1 is the most correct (pg 349 PB).
59	Option 3 is the most correct (pg 367-70 PB).
60	Option 4 is the most correct (pg 370 PB).
61	Option 4 is the most correct (pg 383 PB).
62	Option 4 is the most correct (pg 385 PB).
63	Option 3 is the most correct (pg 366 PB).
64	Option 2 is the most correct (pg 377 PB).
65	Option 4 is the most correct (pg 131 PB (SA)).
66	Option 2 is the most correct (pg 131 PB (SA)).
67	Option 4 is the most correct (pg 414 PB).
68	Option 2 is the most correct. Consult page 550 in 11 th edition.
69	Option 2 is the most correct (pg 121 PB (SA)).
70	Option 3 is the most correct (pg 132 PB (SA)). Consult page 553 in 11 th edition.

PYC 3701 - May/June 2013 – Previous examination paper	
Question	Correct answers and explanations
1	Option 3 is the most correct (pg 44 PB).
2	Option 1 is the most correct (pg 38 PB).
3	Option 4 is the most correct (pg 44-5 PB).
4	Option 1 is the most correct (pg 44-5 PB).
5	Option 1 is the most correct (pg 48-9 PB).
6	Option 4 is the most correct (pg 54-6 PB).
7	Option 1 is the most correct (pg 56-7 PB).
8	Option 4 is the most correct (pg 60 PB).
9	Option 3 is the most correct (pg 60 PB).
10	Option 2 is the most correct (pg 74 PB).
11	Option 4 is the most correct (pg 78 PB).
12	Option 1 is the most correct (pg 81 PB).
13	Option 3 is the most correct (pg 83 PB). Consensus is high (her friends are also afraid of the dog); consistency is also high (although we are not told, but we will assume her pervades in other cases as well); and lastly, distinctiveness is also high (she is not afraid of other dogs). Thus, her behavior can be attributed to external (about the dog).
14	Option 3 is the most correct (pg 86 PB).
15	Option 4 is the most correct (pg 94 PB).
16	Option 1 is the most correct (pg 97 PB). Self-enhancement – efforts to increase one’s appeal to others. Other-enhancement – efforts to make the target person feel good in various ways.
17	Option 3 is the most correct (pg 97 PB).
18	Option 2 is the most correct (pg 109 PB).
19	Option 2 is the most correct (pg 114-5 PB).
20	Option 4 is the most correct (pg 123 PB).
21	Option 1 is the most correct (pg 127 PB).
22	Option 2 is the most correct (pg 132-3 PB).
23	Option 2 is the most correct (pg 132=3 PB).
24	Option 2 is the most correct (pg 146 PB).
25	Option 3 is the most correct (pg 146 PB).
26	Option 3 is the most correct (pg 156 PB).
27	Option 1 is the most correct (pg 160-1 PB).
28	Option 3 is the most correct (pg 165 PB).
29	Option 2 is the most correct (pg 170 PB).
30	Option 3 is the most correct (pg 179 PB).
31	Option 1 is the most correct (pg 183 PB).
32	Option 2 is the most correct (pg 184 PB).
33	Option 4 is the most correct. Consult pg 227 in 11 th edition.
34	Option 4 is the most correct (pg 205 PB).
35	Option 1 is the most correct (pg 208 PB).
36	Option 2 is the most correct (pg 219 PB).
37	Option 2 is the most correct (pg 222 PB).
38	Option 3 is the most correct (pg 230 PB).
39	Option 1 is the most correct (pg 237 PB).
40	Option 1 is the most correct (pg 237 PB).
41	Option 3 is the most correct (pg 273 PB).
42	Option 1 is the most correct. Consult pg 356 on 11 th edition.

43	Option 1 is the most correct (pg 280 PB).
44	Option 4 is the most correct (pg 284 PB).
45	Option 2 is the most correct (pg 295 PB).
46	Option 4 is the most correct (pg 295 PB).
47	Option 2 is the most correct (pg 297 PB).
48	Option 1 is the most correct (pg 310 PB).
49	Option 4 is the most correct (pg 323 PB).
50	Option 4 is the most correct (pg 333-5, 341 PB).
51	Option 1 is the most correct (pg 328 PB).
52	Option 4 is the most correct (pg 329-30 PB).
53	Option 4 is the most correct (pg 341 PB).
54	Option 4 is the most correct (pg 349 PB).
55	Option 4 is the most correct (pg 354 PB).
56	Option 1 is the most correct (pg 362 PB).
57	Option 1 is the most correct (pg 364-5 PB).
58	Option 1 is the most correct (pg 373-4 PB).
59	Option 1 is the most correct (pg 384 PB).
60	Option 2 is the most correct (pg 385 PB).
61	Option 2 is the most correct (pg 388 PB).
62	Option 1 is the most correct (pg 389 PB).
63	Option 4 is the most correct (pg 12 PB (SA)).
64	Option 1 is the most correct (pg 13 PB (SA)).
65	Option 4 is the most correct (pg 33 PB (SA)).
66	Option 2 is the most correct (pg 41 PB (SA)).
67	Option 2 is the most correct (pg 28 PB (SA)).
68	Option 1 is the most correct (pg 47 PB (SA)).
69	Option 3 is the most correct (pg 48 PB (SA)).
70	Option 1 is the most correct (pg 54 PB (SA)).

PYC 3701 - October/November 2013 – Previous examination paper	
Question	Correct answers and explanations
1	Option 3 is the most correct (pg 36 PB).
2	Option 2 is the most correct (pg 38 PB).
3	Option 2 is the most correct (pg 41 PB). The harsher sentence will make you feel a bit better since someone else received the same penalty as you did.
4	Option 4 is the most correct (pg 44 PB).
5	Option 1 is the most correct (pg 45 PB).
6	Option 3 is the most correct (pg 48 PB).
7	Option 4 is the most correct (pg 54-5 PB).
8	Option 3 is the most correct (pg 59 PB).
9	Option 1 is the most correct (pg 70 PB).
10	Option 4 is the most correct (pg 73 PB).
11	Option 1 is the most correct (pg 73 PB).
12	Option 2 is the most correct (pg 81-2 PB).
13	Option 2 is the most correct (pg 82 PB).
14	Option 4 is the most correct (pg 82-3 PB).
15	Option 1 is the most correct (pg 88 PB).
16	Option 4 is the most correct (pg 94 PB).
17	Option 4 is the most correct (pg 98 PB).
18	Option 2 is the most correct (pg 108 PB).
19	Option 4 is the most correct (pg 115 PB).
20	Option 2 is the most correct (pg 121 PB).
21	Option 1 is the most correct (pg 122 PB).
22	Option 1 is the most correct (pg 125 PB).
23	Option 2 is the most correct (pg 129 PB).
24	Option 4 is the most correct (pg 132 PB).
25	Option 1 is the most correct (pg 141 PB).
26	Option 3 is the most correct (pg 150 PB).
27	Option 3 is the most correct (pg 156 PB).
28	Option 1 is the most correct (pg 157 PB).
29	Option 2 is the most correct (pg 159 PB).
30	Option 4 is the most correct (pg 162 PB).
31	Option 1 is the most correct (pg 166 PB).
32	Option 1 is the most correct (pg 171 PB).
33	Option 3 is the most correct (pg 170 PB).
34	Option 1 is the most correct (pg 185 PB).
35	Option 1 is the most correct (pg 189 PB).
36	Option 4 is the most correct (pg 185-9 PB).
37	Option 2 is the most correct (pg 91-2 PB).
38	Option 4 is the most correct. Consult pg 227 in 11 th edition. Pity and guilt have the same connotations. Anger – they might attempt to harm the out group directly in retaliation of presumed wrongs against the in-group. Disgust – might result in the out-group avoidance to the extent that one might be contaminated by association. Fear and envy – could evoke defensive reactions aimed primarily at protecting the in-group's status position.
39	Option 3 is the most correct (pg 201 PB).
40	Option 1 is the most correct (pg 204 PB).

41	Option 1 is the most correct (pg 207 PB).
42	Option 1 is the most correct (pg 211 PB).
43	Option 1 is the most correct (pg 217 PB).
44	Option 1 is the most correct (pg 237 PB).
45	Option 3 is the most correct (pg 230 PB).
46	Option 3 is the most correct (pg 255 PB).
47	Option 4 is the most correct (pg 258 PB).
48	Option 1 is the most correct (pg 271 PB).
49	Option 2 is the most correct (pg 309 PB).
50	Option 2 is the most correct (pg 316-7 PB).
51	Option 2 is the most correct (pg 341 PB).
52	Option 3 is the most correct (pg 348 PB).
53	Option 4 is the most correct (pg 352 PB).
54	Option 2 is the most correct (pg 363 PB).
55	Option 4 is the most correct (pg 373 PB).
56	Option 2 is the most correct (pg 374 PB).
57	Option 3 is the most correct (pg 374 PB).
58	Option 4 is the most correct (pg 374 PB).
59	Option 1 is the most correct (pg 377 PB).
60	Option 2 is the most correct (pg 381 PB).
61	Option 4 is the most correct (pg 385 PB).
62	Option 2 is the most correct (pg 389 PB).
63	Option 4 is the most correct (pg 12 PB (SA)).
64	Option 1 is the most correct (pg 13 PB (SA)).
65	Option 4 is the most correct (pg 33 PB (SA)).
66	Option 2 is the most correct (pg 41 PB (SA)).
67	Option 2 is the most correct (pg 28 PB (SA)).
68	Option 1 is the most correct (pg 47 PB (SA)).
69	Option 3 is the most correct (pg 48 PB (SA)).
70	Option 1 is the most correct (pg 54 PB (SA)).

Pyc 2014- 6 (may/june)

QUESTION NUMBER	ANSWER	REFERENCE
Q1	4	Pg 70
Q2	4	Pg 71
Q3	3	Pg 47
Q4	4	Pg 67
Q5	4	Pg 56 Schemas tend to show perseverance effect- remaining unchanged even in the face of contradictory information
Q6	2	Pg 107
Q7	4	Pg 83 These basic channels also include body movements and touching
Q8	4	Pg 99&101
Q9	3	Pg 104
Q10	4	Pg 119
Q11	4	Pg 112 Note that both possibilities can be used alternatively but that averaging was found to be the best explanation.
Q12	1	Pg 14 (MYNHARD SA SUPPLIMENT) This is then followed by mental abstractions which come as the experience with the person increases

Q13	3	Pg 174 (11ED)
Q14	2	Pg 177(11 th ED)
Q15	1	Pg 141-142
Q16	4	Pg 146-147
Q17	4	Pg 191 AND 142 PRESCRIBED
Q18	1	Pg 148 11 TH
Q19	1	Pg 139 11 TH
Q20	4	Pg143-145 11 TH
Q21	2	
Q22	4	Pg130
Q23	3	Pg 193-195
A24	4	Pg 142
Q25	4	Pg 233
Q26	4	Pg 214
Q27	4	Pg 222
Q28	2	Pg 220
Q29	1	Pg
Q30	4	Pg 312
Q31	2	Pg 274
Q32	3	Pg 269
Q33	3	Pg 269
Q34	3	Pg 287
Q35	1	Pg 282
Q36	3	Pg 282
Q37	2	Pg 282
Q38	2	Pg 366-367

Q39	4	Pg 342
Q40	3	Pg 356
Q41	2	Pg 344
Q42	4	Pg 343
Q43	4	Pg 347
Q44	2	Pg 347
Q45	4	Pg 361
Q46	4	Pg 404
Q47	1	Pg 394
Q48	2	Pg 406
Q49	2	Pg 406
Q50	2	Pg 396
Q51	2	Pg 446
Q52	3	Pg 444
Q53	1	Pg 440
Q54	4	Pg 429
Q55	4	Pg 437
Q56	4	Pg 420
Q57	2	Pg 452
Q58	1	Pg 444
Q59	3	Pg 466
Q60	4	Pg 466
Q61	3	Pg 483
Q62	4	Pg 487
Q63	Option 1 is the most correct.	
Q64	Option 4 is the most correct	Pg 20 PB (SA)

Q65	Option 2 is the most correct	Pg 34 PB (SA)
Q66	Option 1 is the most correct	Pg 65 PB (SA)
Q67	Option 2 is the most correct	Pg 61 PB (SA)
Q68	Option 2 is the most correct	Pg 61 PB (SA)
Q69	Option 3 is the most correct	Pg 99 PB (SA)
Q70	Option 4 is the most correct	Pg 110 PB (SA)).